

State of Washington
Office of the Insurance Commissioner
2000 Washington Market Share
Line of Business: Life and Annuity

Top 10 Authorized Companies or Groups of
Companies
Zero Premium Companies Excluded

All Dollars in Thousands

Rank	Group Name	NAIC Code	Dom	Ordinary	Credit	Group	Industrial	Total	Market Share
1	Safeco Ins Grp								
	American States Life Ins Co	60879	IN	\$4,275	\$0	\$2	\$0	\$4,277	0.11%
	Safeco Life Ins Co	68608	WA	\$413,099	\$0	\$10,812	\$0	\$423,911	11.37%
	Safeco Natl Life Ins Co	90581	WA	\$81	\$0	\$0	\$0	\$81	0.00%
	Group Totals			\$417,456	\$0	\$10,814	\$0	\$428,270	11.48%
2	Ge Global Grp								
	Federal Home Life Ins Co	67695	VA	\$385	\$1	\$0	\$0	\$386	0.01%
	First Colony Life Ins Co	63401	VA	\$34,389	\$0	\$127	\$0	\$34,515	0.93%
	Ge Grp Life Assur Co	80926	CT	\$0	\$0	\$487	\$0	\$487	0.01%
	GE Life And Annuity Assur Co	65536	VA	\$20,460	\$0	\$1	\$0	\$20,461	0.55%
	General Electric Capital Assur Co	70025	DE	\$273,838	\$0	\$430	\$0	\$274,268	7.35%
	Heritage Life Ins Co	64394	AZ	\$0	(\$36)	\$0	\$0	(\$36)	0.00%
	Professional Ins Co	68047	TX	\$4	\$0	\$0	\$0	\$4	0.00%
	Union Fidelity Life Ins Co	62596	IL	\$190	(\$44)	\$226	\$0	\$373	0.01%
	Group Totals			\$329,266	(\$79)	\$1,272	\$0	\$330,459	8.86%
3	Zurich Ins Grp								
	Farmers New World Life Ins Co	63177	WA	\$125,995	\$0	\$0	\$0	\$125,995	3.38%
	Federal Kemper Life Assur Co	63207	IL	\$4,162	\$0	\$0	\$0	\$4,162	0.11%
	Fidelity Life Assn	63290	IL	\$563	\$0	\$0	\$0	\$563	0.02%
	Kemper Investors Life Ins Co	90557	IL	\$6,148	\$0	\$111,931	\$0	\$118,079	3.17%
	Universal Underwriters Life Ins Co	70173	KS	\$385	\$343	\$0	\$0	\$728	0.02%
	Zurich Life Ins Co Of Amer	70661	IL	\$1,905	\$0	\$0	\$0	\$1,905	0.05%
	Group Totals			\$139,158	\$343	\$111,931	\$0	\$251,432	6.74%
4	Hartford Fire & Cas Grp								
	American Maturity Life Ins Co	81213	CT	\$0	\$0	\$251	\$0	\$251	0.01%
	Hartford Life & Accident Ins Co	70815	CT	\$696	\$0	\$6,582	\$0	\$7,278	0.20%
	Hartford Life & Annuity Ins Co	71153	CT	\$12,071	\$0	\$23	\$0	\$12,094	0.32%
	Hartford Life Ins Co	88072	CT	\$220,784	\$0	\$1,755	\$0	\$222,539	5.97%
	Group Totals			\$233,551	\$0	\$8,611	\$0	\$242,162	6.49%
5	New York Life Grp								
	New York Life Ins & Annuity Corp	91596	DE	\$95,871	\$0	\$0	\$0	\$95,871	2.57%
	New York Life Ins Co	66915	NY	\$73,939	\$0	\$9,471	\$0	\$83,410	2.24%
	Nylife Ins Co Of AZ	81353	AZ	\$1,177	\$0	\$0	\$0	\$1,177	0.03%
	Group Totals			\$170,987	\$0	\$9,471	\$0	\$180,458	4.84%
6	Prudential Of Amer								
	Pruco Life Ins Co	79227	AZ	\$9,084	\$0	\$0	\$0	\$9,084	0.24%
	Prudential Ins Co Of Amer	68241	NJ	\$43,601	(\$207)	\$103,558	\$0	\$146,952	3.94%
	Group Totals			\$52,685	(\$207)	\$103,558	\$0	\$156,036	4.18%

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7	Tiaa Family Of Co								
	Teachers Ins & Ann Assoc Of Amer	69345	NY	\$130,035	\$0	\$25,760	\$0	\$155,795	4.18%
	Group Totals			\$130,035	\$0	\$25,760	\$0	\$155,795	4.18%
8	Sun Life Assur Co Of Cn								
	Sun Life Assur Co Of Canada	80802	MI	\$18,811	\$0	\$3,238	\$0	\$22,050	0.59%
	Sun Life Assur Co Of Canada (Us)	79065	DE	\$235	\$0	\$108,350	\$0	\$108,585	2.91%
	Group Totals			\$19,047	\$0	\$111,588	\$0	\$130,635	3.50%
9	Consumers Ins Grp								
	Old Standard Life Ins Co	88579	ID	\$297	\$0	\$0	\$0	\$297	0.01%
	Western United Life Assur Co	77925	WA	\$112,958	\$0	\$0	\$0	\$112,958	3.03%
	Group Totals			\$113,256	\$0	\$0	\$0	\$113,256	3.04%
10	Northwestern Mut								
	Northwestern Mut Life Ins Co	67091	WI	\$101,268	\$0	\$0	\$0	\$101,268	2.72%
	Group Totals			\$101,268	\$0	\$0	\$0	\$101,268	2.72%
	Top 10 Group Totals			\$1,706,707	\$57	\$383,006	\$0	\$2,089,770	56.04%
	All Other Companies			\$1,285,131	\$41,880	\$312,361	\$21	\$1,639,393	43.96%
	Totals			\$2,991,838	\$41,937	\$695,367	\$21	\$3,729,163	100.00%